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**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING_	01/0	1/06	AND END	INGl	2/31/06
_	MM/DI	/YY		<b>N</b>	IM/DD/YY
A. REG	ISTRANT ID	ENTIFIC	CATION		
NAME OF BROKER-DEALER: Telemus	s Investme	nt Bro	kers, LI	.c <u>o</u>	FFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)			FIRM I.D. NO.		
Two Towne Square,	Suite 800				
	(No. and	Street)			
Southfield	MI		48076		
(City)	(	State)		(Zip Code)	
NAME AND TELEPHONE NUMBER OF PE Catherine Farley	RSON TO CONT	ACT IN F	EGARD TO	( 2	48) 827-1800 Code - Telephone Number
				(Area	ode - Telephone (valuoe)
B. ACCO	DUNTANT ID	ENTIFI	CATION		
INDEPENDENT PUBLIC ACCOUNTANT w		ontained ii	this Report*		
	Name – if individual	, state last, f	irst, middle name	)	
13.116 South Western	Avenue,	Blue	Island,	Illino	is 60406
(Address)	(City)			(State)	(Zip Code)
CHECK ONE:				ماري	
☐ Certified Public Accountant				J. J	
☐ Public Accountant				N App	ปี วิ รถอจ
☐ Accountant not resident in Unit	ed States or any o	of its posse	essions.	All win	7119001
	FOR OFFICIA	L USE O	NLY	FIN	1/1/2/1/1

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

## OATH OR AFFIRMATION

I, Cat	herine Farley	, swear (or affirm) that, to the best of		
my knowledge	and belief the accompanying financial statement	nt and supporting schedules pertaining to the firm of		
Tel	emus Investment Brokers, LL	C , as		
of	December 31, 200	6 , are true and correct. I further swear (or affirm) that		
		icer or director has any proprietary interest in any account		
	y as that of a customer, except as follows:	icer of director has any proprietary interest in any account		
Classifica sole	y as that of a customer, except as follows.			
	NON	E		
		110111		
	(	Signature Signature		
	(			
	``	Chief Financial Officer		
Caral	ann Roberton	Title		
	Notary Public			
This report ##	contains (check all applicable boxes):			
(a) Facing				
` ′	ent of Financial Condition.			
	ent of Income (Loss).			
	ent of ELEMENT SENTENDED AND LEAST	Flows.		
(e) Staten	ent of Changes in Stockholders' Equity or Part	ners' or Sole Proprietors' Capital.		
(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.				
	itation of Net Capital.			
(h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.				
(i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.				
(j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 and the				
	itation for Determination of the Reserve Requir			
(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of				
	idation.			
` ` ′	th or Affirmation.			
	of the SIPC Supplemental Report.			
ым (n) Arepo	rt describing any material inadequacies found to	exist or found to have existed since the date of the previous audi		

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# STATEMENT OF FINANCIAL CONDITION AND INDEPENDENT AUDITORS' REPORT

**DECEMBER 31, 2006** 

# **DUNLEAVY & COMPANY, P.C.**

CERTIFIED PUBLIC ACCOUNTANTS 13116 SOUTH WESTERN AVENUE BLUE ISLAND, ILLINOIS 60406

> (708) 489-1680 Fax: (708) 489-1717

INDEPENDENT AUDITORS' REPORT

Member of Telemus Investment Brokers, LLC

We have audited the accompanying statement of financial condition of Telemus Investment Brokers, LLC as of December 31, 2006 that you are filing pursuant to rule 17a-5 under the Securities and Exchange Act of 1934. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to attain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the statement of financial condition referred to above presents fairly, in all material respects, the financial position of Telemus Investment Brokers, LLC as of December 31, 2006, in conformity with accounting principles generally accepted in the United States of America.

Unleavy & Company, P. C.

Certified Public Accountants

Blue Island, Illinois January 23, 2007

# STATEMENT OF FINANCIAL CONDITION

# **DECEMBER 31, 2006**

## **ASSETS**

Cash and cash equivalents Receivable from brokers and dealers Customer list	\$	396,826 243,172 100,000
TOTAL ASSETS	<u>\$</u>	739,998
LIABILITIES AND MEMBER'S CAPITAL		
Liabilities Accounts payable and accrued expenses Commissions payable Payable to parent company	\$	3,496 87,641 70,000
Total Liabilities	\$	161,137
Member's Capital	\$	578,861
TOTAL LIABILITIES AND MEMBER'S CAPITAL	\$	739,998

#### NOTES TO FINANCIAL STATEMENTS

## YEAR ENDED DECEMBER 31, 2006

#### NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES

Organization - The Company, a limited liability company, was organized in the state of Delaware on December 3, 2003. The Company is wholly-owned by Telemus Capital Partners, LLC. The Company is registered as a broker/dealer with the Securities and Exchange Commission and is also a member of the National Association of Securities Dealers, Inc. The Company's principal business activity is the sale of securities. Operations began in July, 2005.

Securities Transactions - Commission revenue and related expense arising from securities transactions are recorded on a trade date basis, which is the same business day as the transaction date.

Securities - Marketable securities are valued at market value and securities not readily marketable are valued at fair value as determined by the Managers. The resulting difference between cost and market (or fair value) is included in income.

Concentration of Risk - Substantially all the Company's cash is on deposit at one financial institution and the balance at times exceeds the federally insured limit. Due to the strong credit rating of this financial institution, the Company believes it is not exposed to any significant credit risk to cash.

Estimates - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash Equivalents - Cash equivalents are defined as certificates of deposit and U.S. government obligations with an original maturity date, when acquired by the Company, of less than 90 days, and those securities registered under the Investment Company Act of 1940 which are comprised of cash and other short-term debt instruments and are commonly referred to as "money market funds."

#### NOTES TO FINANCIAL STATEMENTS

## YEAR ENDED DECEMBER 31, 2006

## NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES - (Continued)

Customer List - The Company evaluates the carrying value of its customer list during the fourth quarter of each year and between annual evaluations, if events occur or circumstances change that would more likely than not reduce the fair value below its carry amount.

#### **NOTE 2 - INCOME TAXES**

As a limited liability company the Company is treated as a disregarded entity for federal income tax purposes. Income taxes are therefore the responsibility of the individual members of the Telemus Capital Partners, LLC (the sole member).

## NOTE 3 - NET CAPITAL REQUIREMENTS

As a registered broker/dealer and member of the National Association of Securities Dealers, Inc., the Company is subject to the Uniform Net Capital Rule, which requires the maintenance of minimum net capital and requires that the ratio of aggregated indebtedness to net capital, both as defined, shall not exceed 1500%. At December 31, 2006 the Company's net capital and required net capital were \$478,861 and \$100,000 respectively. The ratio of aggregate indebtedness to net capital was 34%.

#### NOTE 4 - PROFIT SHARING PLAN

Employees of the Company are included in a deferred compensation and profit sharing plan commonly called a 401(k) plan. The plan is in the name of Telemus Capital Partners, LLC (see Note 5). The Company's contribution to this plan for the year ended December 31, 2006 was \$20,535.

#### NOTES TO FINANCIAL STATEMENTS

## YEAR ENDED DECEMBER 31, 2006

#### **NOTE 5 - RELATED PARTIES**

As previously mentioned, the Company is wholly-owned by Telemus Capital Partners, LLC (TCP). Through TCP the Company is also affiliated with various other entities, including Telemus Investment Management, LLC, Telemus Wealth Advisors, LLC and Telemus/Beacon Investment Company, LLC (all registered investment advisors).

The Company has entered into an agreement with TCP, whereby TCP will pay certain expenses on the Company's behalf without anticipated reimbursement. For the year ended December 31, 2006, expenses paid by TCP on the Company's behalf were as follows:

Compensation and related benefits	\$242,965
Occupancy	85,978
Communications	12,139
Other	<u>192,125</u>
Total	<u>\$533,207</u>

These amounts are not reflected on the financial statements for the year ended December 31, 2006.

On December 11, 2006 the Company became a party to an agreement with TCP and a financial institution whereby the Company is required to distribute to TCP, revenues of the Company, as defined in the agreement, not less than quarterly. However, the required distributions shall not reduce the Company's net capital below the greater of \$250,000 or 140% of its required net capital, as defined by SEC Rule 15c3-1. Required distributions pursuant to this agreement total \$70,000 for 2006. This amount is owed to TCP at December 31, 2006. Additionally, the Company is required to comply with certain provisions of a loan agreement between the same financial institution and affiliated entities of the Company.

## **NOTES TO FINANCIAL STATEMENTS**

### YEAR ENDED DECEMBER 31, 2006

#### NOTE 6 - OFF-BALANCE SHEET RISK AND CLEARING AGREEMENT

The Company enters into various transactions involving derivatives and other off-balance sheet financial instruments. These financial instruments include exchange-traded and over the counter options, mortgage-backed to-be-announced securities (TBAs) and securities purchased and sold on a when-issued basis (when-issued securities). These derivative financial instruments are used to meet the needs of customers.

In addition, the Company's customers may sell securities that they do not currently own and will therefore be obligated to purchase such securities at a future date.

Since the Company enters into the foregoing transactions involving derivatives and other off-balance sheet financial instruments solely for the benefit of its customers, the Company does not bear any of the credit or market risk of those customers, with the exception of the risk to the Company should its customers fail to honor their obligations related to the foregoing derivatives and other off-balance sheet financial instruments, as mentioned below.

In order to facilitate securities transactions, including the aforementioned transactions, the Company has entered into an agreement with another broker/dealer (Clearing Broker/dealer) whereby the Company forwards (introduces) customer securities transactions to the Clearing Broker/dealer, fully disclosing the customer name and other information. The processing and, if applicable, any financing pertaining to the introduced securities transactions is performed by the Clearing Broker/dealer. The customer account is therefore maintained and recorded in the books and records of the Clearing Broker/dealer on the Company's behalf. In consideration for introducing customers to the Clearing Broker/dealer, the Company receives commissions and other consideration, less the processing and other charges of the Clearing Broker/dealer. As part of the terms of the agreement between the Company and Clearing Broker/dealer, the Company is held responsible for any losses arising when the customers introduced by the Company to the Clearing Broker/dealer fail to meet their contractual commitments pertaining to the purchase, sale and possible financing of securities transactions. The Company may therefore be exposed to off-balance-sheet risk in the event the customer is unable to fulfill its

## NOTES TO FINANCIAL STATEMENTS

## YEAR ENDED DECEMBER 31, 2006

## NOTE 6 - OFF-BALANCE SHEET RISK AND CLEARING AGREEMENT - (Continued)

contracted obligations and it is necessary for the Clearing Broker/dealer to purchase or sell the securities at a loss. The Company's exposure to risk would consist of the amount of the loss realized and any additional expenses incurred pertaining to the transaction or other customer activity.

Under terms of the agreement the Company is required to maintain a \$50,000 deposit with the Clearing Broker/dealer. The deposit is included in receivable from broker/dealers on the statement of financial condition. In addition, the Company is restricted from entering into another agreement for similar services without prior written consent from the Clearing Broker/dealer. Minimum net capital requirement, termination fees, minimum monthly charges and other items are included therein.

#### NOTE 7 - INTANGIBLE ASSETS

On October 31, 2006 the Company acquired a customer list for \$100,000. The customer list will be tested for impairment annually, during the fourth quarter of each calendar year. No amount of the customer list was deemed impaired at December 31, 2006.

**END**